



## Profitable Routines: Create a Winning Sales Strategy to Grow Your Business

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By Christopher Bates

Crmpdx, United States, 2013. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Is your sales team out of sync with your market? Have your sales strategies and habits run their course, and lost their oomph? Has your team lost focus. are you feeling overworked and overstressed? The heart of sales is your belief. the moral compulsion that you can help improve someone s quality of life. But each week presents a series of tests to prove your ability to serve your target market - from the value of your product or service, to how well you address your customers needs. Do your sales strategies still resonate? Are you maximizing every hour of every day? Profitable Routines is about RE-ALIGNMENT - so that every conversation has more impact. Profitable Routines is about improved EFFECTIVENESS - not just learning another process or making more work. Profitable Routines is about reducing your stress and making your life easier, making every conversation and activity more focused and PRODUCTIVE. The Profitable Routines sales strategies, plans, and techniques can help you: Realign your sales efforts with your target market, to maximize every call, email, and visit...



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